

Kale Dunning | Real Estate Broker with Dunning + Associates

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SERVING ALL OF SW WASHINGTON

Clark County

Amboy
Battle Ground
Brush Prairie
Camas
La Center
Ridgefield
Vancouver
Washougal
Woodland
Yacolt

Cowlitz County

Kalama
Kelso/Longview

EXPERIENCE

Important Statistics:

- Helping people buy & sell homes since 2001.
- Over 2000 satisfied, happy clients.
- Working exclusively by referral.

REAL ESTATE TEAM:

Kale Dunning (owner)

- Managing Broker

Laurie Johansen

- Associate Broker

Pamela Jensen

- Associate Broker

Stefanie Foster

- Associate Broker

Holland Wilson

- Client Care Specialist

Jennifer Bentele-Edwards

- Transaction Coordinator

Mission:

Create lifelong clients with excellence in real estate.

Qualifications:

- 5th Generation Local
- Top 1% of all Realtors in Clark County and the state of WA.
- Managing Broker's License - highest licensing level in the state.
- Certified Sales Trainer since 2005.
- Elected Member of the CCAR Professional Standards Committee.

Year Sales Award(s)

- 2022 – 130 – Top 1% agent in the state & top producer at Windermere NW Living
- 2021 – 151 – Top 1% agent in the state & top producer at Windermere Stellar
- 2020 – 131 – Top 1% agent in the state & top producer at Windermere Stellar
- 2019 – 121 – Top 1% agent in the state & top producer at Windermere Stellar
- 2018 – 129 – #1 CB Bain Agent (in SW WA office) & Top 1% agent in the state
- 2017 – 126 – #1 CB Seal Agent (in SW WA) & Top 1% agent in all of SW WA
- 2016 – 157 – #1 CB Seal Agent (in WA & OR) & Top 1% agent in all of SW WA
- 2015 – 116 – #1 CB Seal Agent (in SW WA) & Top 1% agent in all of SW WA
- 2014 – 136 – Voted “Best Realtor” in Vancouver by VBJ, #1 at Coldwell Banker
- 2013 – 108 – Top 1% agent in all of SW WA, Coldwell Banker Top 10 Award
- 2012 – 65 – Top 1% agent in all of SW WA, Coldwell Banker Top 10 Award
- 2011 – 72 – Top 3% agent in all of SW WA, Coldwell Banker Top 10 Award
- 2010 – 62 – Top 3% agent in all of SW WA, Coldwell Banker Top 10 Award
- 2009 – 64 – Top 3% agent in all of SW WA, Centurion Award
- 2008 – 45 – #1 Century 21 Agent in NW region, top 3% agent, Centurion Award
- 2007 – 50 – #1 Century 21 Agent in SW WA, top 3% agent, Centurion Award
- 2006 – 33 – Top Agent Award, Masters Diamond Award
- 2005 – 41 – Centurion Award
- 2004 – 37 – Masters Diamond Award
- 2003 – 36 – Masters Diamond Award
- 2002 – 23 – 1st full year in business
1833

Professional Experience:

- Licensed Real Estate Broker (Century 21, 2001 – Windermere, present)
- House Construction and Framing (Dunning Development, summer 2001)
- Rafting Attendant/Rock Climber (Yosemite National Park, summer 2000)

Formal Education:

- Washington State University (1997-2001)
 - Bachelor's degree in Business, minor in Management Information Systems.
 - PRESIDENT of “Coug Guys and Gals,” the university's public relations group.
 - Received the College of Business and Economics “TOP 5%” Award.
 - Graduated (*cum laude*) with a 3.58 GPA.
- Battle Ground High School (1993-1997)

References/Testimonials (more available at <http://www.dunningandassociates.com>):

Kale - This is just a big thank you for your amazing service to us in the sale of our house. Your professionalism and dedication are unbeatable & in our opinion, priceless. As you know, we interviewed 5 Realtors, and by far you "out shined" the rest.

- Larry and Rachael B / Woodland, WA

Kale - You were great to work with! You found a buyer that was exactly right for our home. You were honest and up-front about everything. You sold our house in a short amount of time and got us the price we expected out of our home.

- John & Misty S. / Vancouver, WA