

Kale Dunning – Real Estate Broker – Dunning & Associates

14313 NE 20th Ave, A104
Vancouver, WA 98686

Phone: (360) 607-5971
Fax: (360) 449-4453

Email: kale@dunningandassociates.com
Web: www.DunningandAssociates.com

SERVING ALL OF SW WASHINGTON

Clark County

Vancouver
Battle Ground
Ridgefield
La Center
Woodland
Yacolt
Amboy
Camas
Washougal

Cowlitz County

Woodland
Kalama

EXPERIENCE

Important Statistics:

- Over 9 years as a full-time licensed Realtor
- Over 300 satisfied, happy clients
- 95% of my business comes from referral

REAL ESTATE TEAM:

Kale Dunning

- Owner/Broker
- Marketing Specialist

Todd Conaway

- Buyer Specialist

Laurie Johansen

- Office Administrator

Mission:

Create life long clients with excellence in real estate.

Qualifications:

- Top 3% of all Realtors in Clark County.
- Associate Broker's License - highest licensing level in the state.
- Elected Member of the CCAR Professional Standards Committee.
- Sales Trainer at Century 21, Cascade Pacific since 2005.

Year Sales Award(s)

- 2009 – 64 – Top 3% agent in all of SW WA, Centurion Award
- 2008 – 45 – #1 Century 21 Agent in NW region, top 3% agent, Centurion Award
- 2007 – 50 – #1 Century 21 Agent in SW WA, top 3% agent, Centurion Award
- 2006 – 33 – Top Agent Award, Masters Diamond Award
- 2005 – 41 – Centurion Award
- 2004 – 37 – Masters Diamond Award
- 2003 – 36 – Masters Diamond Award
- 2002 – 23 – 1st full year in business

Professional Experience:

Licensed Real Estate Broker (Century 21, Cascade Pacific, 2001 - present)

House Construction and Framing (Dunning Development, summer 2001)

Rafting Attendant/Rock Climber (Yosemite National Park, summer 2000)

Formal Education:

Washington State University (1997-2001)

- Bachelor's degree in General Business, minor in Management Information Systems.
- PRESIDENT of "Coug Guys and Gals," the university's public relations group.
- Graduated (*cum laude*) with a 3.58 GPA.
- Received the College of Business and Economics "TOP FIVE PERCENT" Award.

Battle Ground High School (1993-1997)

References/Testimonials (more available at <http://www.dunningandassociates.com>):

Kale - This is just a big thank you for your amazing service to us in the sale of our house. Your professionalism and dedication are unbeatable & in our opinion, priceless. As you know, we interviewed 5 Realtors, and by far you "out shined" the rest. You are always up to date with the most current market information, which as homeowners, always lets us know here we stand.

- Larry and Rachael B / Woodland, WA

Kale - You were great to work with! You found a buyer that was exactly right for our home. You were honest and up-front about everything. You sold our house in a short amount of time and got us the price we expected out of our home.

-John & Misty S. / Vancouver, WA